

Third Quarter Financial Report

September 30, 2019



FRONTIER
FARM CREDIT
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Frontier Farm Credit, ACA

Management's Discussion and Analysis of Financial Condition and Results of Operations

The following commentary reviews the consolidated financial position and consolidated results of operations of Frontier Farm Credit, ACA, and its subsidiaries (Frontier Farm Credit). The accompanying consolidated financial statements and notes also contain important information about our financial position and results of operations. You should also read our 2018 Annual Report for a description of our organization, operations and significant accounting policies.

CoBank, ACB's financial condition and results of operations materially affect shareholders' investment in Frontier Farm Credit, ACA. To request a free copy of the combined CoBank, ACB and affiliated associations' financial reports, contact us at PO Box 2409, Omaha, NE 68103-2409, (800) 531-3905 or via email to [\\$sr@frontierfarmcredit.com](mailto:$sr@frontierfarmcredit.com). You may also obtain copies by accessing CoBank, ACB's website at www.cobank.com.

Forward-Looking Information

Any forward-looking statements in this Quarterly Financial Report are based on current expectations and are subject to uncertainty and changes in circumstances. Actual results may differ materially from expectations due to a number of risks and uncertainties. More information about these risks and uncertainties is contained in our 2018 Annual Report. We undertake no duty to update or revise any forward-looking statements, whether as a result of new information, future events, or otherwise.

Loan Portfolio

Loan volume decreased by \$16.9 million from year-end, a decrease of 0.9 percent. The decrease was primarily due to a decrease in production and intermediate term loans.

We recorded a \$0.5 million provision for credit losses (net of provision for loan losses and unfunded lending commitments) for the first nine months of 2019, as compared with a \$2.9 million provision during the first nine months of 2018. The allowance for the grain portfolio held steady as additional credit deterioration was offset by existing classified accounts reducing volume and specific reserves. The portfolio did experience some slight credit deterioration in the cow/calf and renewable fuels industries. In 2018 the credit deterioration was more isolated to the grain portfolio. Net charge-offs for the first nine months of 2019 were \$100 thousand compared to net charge-offs of \$578 thousand in the same period a year ago.

The following table summarizes risk assets (accrual loans include accrued interest receivable) and delinquency information (dollars in thousands):

	September 30, 2019	December 31, 2018
Risk loans:		
Nonaccrual	\$ 12,439	\$ 10,402
Restructured	79	369
90 days past due still accruing interest	174	-
Total risk loans	<u>12,692</u>	<u>10,771</u>
Other property owned, net	279	279
Total risk assets	<u>\$ 12,971</u>	<u>\$ 11,050</u>
Risk loans as a percentage of total loans	0.64%	0.54%
Nonaccrual loans as a percentage of total loans	0.62%	0.52%
Current nonaccrual loans as a percentage of total nonaccrual loans	51.1%	45.1%
Total delinquencies as a percentage of total loans	0.53%	0.55%

Total risk loans have increased since year-end. The increase is primarily due to an increase in nonaccrual loans and loans 90 days past due still accruing interest. The increase in nonaccrual loans is primarily due to accounts in the grain, renewable fuels and landlords/investors portfolios. It is our practice to transfer accruing loans that are past due 90 days or more into nonaccrual unless they are adequately secured and in the process of collection. Based on our analysis, loans 90 days or more past due and still accruing interest were adequately secured and in the process of collection. Risk loans as a percentage of total loans remain at acceptable levels.

The allowance for loan losses is an estimate of losses on loans in our portfolio as of the financial statement date. We determine the appropriate level of allowance for loan losses based on periodic evaluation of factors such as loan loss history, portfolio quality, estimated collateral values, and current economic and environmental conditions.

Comparative allowance coverage of various loan categories follows:

	September 30, 2019	December 31, 2018
Allowance as a percentage of:		
Total loans	0.46%	0.44%
Nonaccrual loans	73.16%	84.60%
Total risk loans	71.70%	81.70%
Net charge-offs (recoveries) as a percentage of average loans	0.01%	0.02%
Adverse assets to risk funds*	33.28%	34.43%

*Risk funds includes permanent capital and allowance for loan losses.

Our adversely classified assets increased during the first nine months of 2019, ending the quarter at 7.1 percent of the portfolio, compared to 6.7 percent of the portfolio at December 31, 2018. Adversely classified are assets we have identified as showing some credit weakness outside our credit standards. We have considered portfolio credit quality in assessing the reasonableness of our allowance for loan losses, and in our opinion, the allowance for loan losses was reasonable in relation to the risk in our loan portfolio at September 30, 2019.

Commodity Review and Outlook Update

Loan repayment capacity for our loans is largely dependent upon income from corn, soybeans, wheat and cattle.

The wet spring impeded planting progress for most crop producers causing delays in planting and an increased volume of prevent plant claims. As fall approaches, final yields will likely show significant variability based on timing of planting and length of growing season. Early signals of elevated prevent plant acres pushed futures prices well above cost of production during the summer months, however corn prices have moderated recently due to anticipated improvement in yields and harvested acres. Soybeans have shown recent strength based on trade optimism and reduction in projected inventories. Current prices combined with the announced Market Facilitation Program will provide a modest profit opportunity for many producers but will vary greatly based on actual yield results.

Profit margins within the cattle feeding sector remain negative on a cash basis as prices retreated in response to the closure of a processing facility and increased cattle supplies.

Cropland prices in eastern Kansas reflected modest declines during the first six months of 2019 with benchmark values down 3.0 percent during the 6 months ended June 30, 2019 and down 2.4 percent for the prior twelve months.

Refer to the Commodity Review and Outlook section of Management's Discussion & Analysis in the 2018 Annual Report for further analysis of farm land prices and industry conditions.

Results of Operations

The following table presents profitability information (dollars in thousands):

	For the nine months ended September 30,	
	2019	2018
Net income (in thousands)	\$33,102	\$30,875
Return on average assets	2.12%	2.04%
Return on average members' equity	9.50%	9.49%

Changes in these ratios are directly related to the changes in income discussed in this section, changes in assets discussed in the Loan Portfolio section and changes in capital discussed in the Funding, Liquidity and Members' Equity section.

Major components of the changes in net income for the nine months ended September 30, 2019 compared to the same period in 2018 are outlined in the following table (in thousands):

<u>Increase (decrease) in net income</u>	<u>2019 vs. 2018</u>
Net interest income	\$1,629
Provision for credit losses	2,378
Noninterest income	(1,958)
Noninterest expense	78
Provision for income taxes, net	100
Total change in net income	<u>\$2,227</u>

Net interest income was \$41.3 million for the first nine months of 2019 compared to \$39.7 million for the first nine months of 2018. The annualized net interest margin was 2.82 percent for the first nine months of 2019, compared to 2.79 percent for the same period in 2018.

The effects on net interest income from changes in average volumes and rates are quantified in the following table for the nine months ended September 30 (in thousands):

	<u>2019 vs. 2018</u>
Change in volume	\$1,639
Change in rates	348
Change in nonaccrual income	(358)
Net change	<u>\$1,629</u>

The variance in the provision for credit losses reflects our assessment of risk in the loan portfolio.

The decrease in noninterest income is due to the \$0.5 million 2019 refund from the Farm Credit System Insurance Corporation compared to the refund in 2018 of \$1.4 million, and a decrease in bank patronage. The decrease in noninterest expense is primarily due to salary, benefits and other expenses.

Frontier recorded \$10.9 million of operating expenses under the income and expense sharing provisions of the alliance agreement in the first nine months of 2019 compared to \$10.5 million for the first nine months of 2018. Refer to Note 1 in our 2018 Annual Report for additional information on the alliance.

Funding, Liquidity and Members' Equity

We borrow from CoBank, ACB under a note payable, in the form of a line of credit. The note payable is collateralized by a pledge of substantially all of our assets and is governed by a General Financing Agreement (GFA), which provides for an open-ended revolving line of credit. The GFA matures on May 31, 2020, and we expect renewal at that time. Substantially all borrower loans are match-funded with CoBank, ACB which significantly reduces our market interest rate risk. Due to the cooperative structure of the Farm Credit System and as Frontier Farm Credit is a stockholder of CoBank, ACB, we expect this borrowing relationship to continue into the foreseeable future.

The interest rate may periodically be adjusted by CoBank, ACB based on the terms and conditions of the borrowing. CoBank, ACB has established limitations on our ability to borrow funds based on specified factors or formulas relating primarily to credit quality and financial condition. At September 30, 2019 and at December 31, 2018 we were within the specified limitations.

Our members' equity increased to \$485.0 million at September 30, 2019 compared to \$443.4 million at December 31, 2018. The increase was due to the net income recorded for the first nine months of 2019 and net issuance of capital stock.

Farm Credit Administration regulations require us to maintain minimums for our common equity tier 1, tier 1 capital, total capital and permanent capital risk-based capital ratios. In addition, the Farm Credit Administration requires us to maintain minimums for our non-risk-adjusted ratios of tier 1 leverage and unallocated retained earnings and equivalents leverage. Refer to Note 8 in our 2018 Annual Report for a more complete description of these ratios. The capital adequacy ratios are directly impacted by the changes in capital as more fully discussed in this section and the changes in assets as discussed in the Loan Portfolio section.

	As of September 30, 2019	Regulatory Minimums	Capital Conservation Buffers	Total
Risk-adjusted:				
Common equity tier 1 ratio	18.63%	4.5%	2.5% *	
Tier 1 capital ratio	18.63%	6.0%	2.5% *	8.5%
Total capital ratio	19.09%	8.0%	2.5% *	10.5%
Permanent capital ratio	18.72%	7.0%	- %	7.0%
Non-risk-adjusted:				
Tier 1 leverage ratio	20.33%	4.0%	1.0%	5.0%
Unallocated retained earnings and equivalents leverage ratio	21.98%	1.5%	- %	1.5%

**The 2.5 percent capital conservation buffers over risk-adjusted ratio minimums is being phased in over three years under the Farm Credit Administration capital requirements. The phase in period ends on December 31, 2019.*

Certification

This report has been prepared under the oversight of the Board Audit Committee. The undersigned certify that they have reviewed this report and it has been prepared in accordance with all applicable statutory or regulatory requirements and that the information contained herein is true, accurate, and complete to the best of their knowledge and belief.



Mark Jensen
President and CEO
October 31, 2019



Shane Tiffany
Chairperson, ACA Board of Directors
October 31, 2019



Craig P. Kinnison
Senior Vice-President and CFO
October 31, 2019

Frontier Farm Credit, ACA

Consolidated Balance Sheet

(dollars in thousands)

	September 30, 2019 (unaudited)	December 31, 2018
ASSETS		
Loans	\$1,962,686	\$1,979,557
Allowance for loan losses	9,100	8,800
Net loans	1,953,586	1,970,757
Accrued interest receivable	35,510	27,006
Investment in CoBank, ACB	64,042	64,015
Investment in AgDirect, LLP	4,125	4,201
Premises and equipment, net	20,521	20,902
Other property owned, net	279	279
Prepaid benefit expense	3,086	2,296
Other assets	14,426	25,596
Total assets	<u>\$2,095,575</u>	<u>\$2,115,052</u>
LIABILITIES		
Notes payable to CoBank, ACB	\$1,601,928	\$1,636,637
Accrued interest payable	3,530	3,784
Patronage payable	-	15,700
Reserve for unfunded lending commitments	800	700
Accrued benefits liability	311	538
Other liabilities	4,035	6,268
Total liabilities	<u>1,610,604</u>	<u>1,663,627</u>
MEMBERS' EQUITY		
At-risk capital:		
Class B common stock	8,212	8,025
Class C common stock	240	233
Accumulated other comprehensive loss	(56)	(193)
Retained earnings	476,575	443,360
Total members' equity	<u>484,971</u>	<u>451,425</u>
Total liabilities and members' equity	<u>\$2,095,575</u>	<u>\$2,115,052</u>

The accompanying notes are an integral part of these financial statements.

Frontier Farm Credit, ACA Consolidated Statement of Income

(dollars in thousands)
(unaudited)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2019	2018	2019	2018
NET INTEREST INCOME				
Interest income	\$24,880	\$23,684	\$74,846	\$68,483
Interest expense	11,040	10,156	33,564	28,830
Net interest income	13,840	13,528	41,282	39,653
Provision for credit losses	(274)	977	500	2,878
Net interest income after provision for credit losses	14,114	12,551	40,782	36,775
NONINTEREST INCOME				
Patronage income from CoBank, ACB	1,597	2,713	4,826	6,283
Insurance fund refund	-	-	490	1,351
Loan fees	453	346	993	1,068
Insurance services	829	687	994	933
Distributions from AgDirect, LLP	155	207	575	629
Mineral income	302	336	992	770
Other noninterest income	111	-	206	-
Total noninterest income	3,447	4,289	9,076	11,034
NONINTEREST EXPENSE				
Salaries and employee benefits	3,748	4,129	12,244	12,533
Occupancy and equipment expense	519	508	1,574	1,501
Insurance fund premiums	341	333	1,033	1,014
Other operating expenses (income)	1,423	596	1,905	1,237
Other noninterest expense	-	599	-	549
Total noninterest expense	6,031	6,165	16,756	16,834
Income before income taxes	11,530	10,675	33,102	30,975
Provision for income taxes	-	2	-	100
Net income	\$11,530	\$ 10,673	\$33,102	\$30,875
COMPREHENSIVE INCOME				
Amortization of retirement costs	45	12	137	36
Comprehensive Income	\$11,575	\$ 10,685	\$33,239	\$30,911

The accompanying notes are an integral part of these financial statements.

Frontier Farm Credit, ACA
Consolidated Statement of Changes in Members' Equity

(dollars in thousands)

(unaudited)

	Accumulated Other Comprehensive Income/(Loss)	At-risk Capital		Total Members' Equity
		Capital Stock	Retained Earnings	
Balance at December 31, 2017	(\$246)	\$7,675	\$412,636	\$420,065
Net income			30,875	30,875
Patronage accrual adjustment			61	61
Change in other comprehensive income	36			36
Capital stock:				
Issued		1,470		1,470
Retired		(1,006)		(1,006)
Balance at September 30, 2018	(\$210)	\$8,139	\$443,572	\$451,501
Balance at December 31, 2018	(\$193)	\$8,258	\$443,360	\$451,425
Net income			33,102	33,102
Patronage accrual adjustment			113	113
Change in other comprehensive income	137			137
Capital stock:				
Issued		829		829
Retired		(635)		(635)
Balance at September 30, 2019	(\$56)	\$8,452	\$476,575	\$484,971

The accompanying notes are an integral part of these financial statements.

Notes to Consolidated Financial Statements (unaudited)

Note 1 - Organization and Significant Accounting Policies

The accompanying consolidated financial statements contain all adjustments necessary for a fair presentation of the interim consolidated financial condition and consolidated results of operations. While our accounting policies conform to accounting principles generally accepted in the United States of America (U.S. GAAP) and the prevailing practices within the financial services industry, this interim Quarterly Financial Report is prepared based upon statutory and regulatory requirements and, accordingly, does not include all disclosures required by U.S. GAAP. The results of the nine months ended September 30, 2019 are not necessarily indicative of the results to be expected for the year ended December 31, 2019. The interim financial statements and the related notes in this Quarterly Report should be read in conjunction with the consolidated financial statements and related notes included in our 2018 Annual Report for the year ended December 31, 2018.

The consolidated financial statements present the consolidated financial results of Frontier Farm Credit, ACA (the parent) and Frontier Farm Credit, FLCA and Frontier Farm Credit, PCA (the subsidiaries). All material intercompany transactions and balances have been eliminated in consolidation.

Recently Issued or Adopted Accounting Pronouncements

In June 2016, the Financial Accounting Standards Board issued ASU 2016-13 “Financial Instruments – Credit Losses”. The guidance is effective for public business entities for non-United States Securities Exchange Commission filers for the first quarter of 2021 and early adoption is permitted. The guidance replaces the current incurred loss impairment methodology with a methodology that reflects expected credit losses and requires consideration of a broader range of reasonable and supportable information to inform credit loss estimates. Credit losses relating to available-for-sale securities would also be recorded through an allowance for credit losses. On October 16, 2019, the Financial Accounting Standards Board voted to defer effective dates for various standards for certain entities, which includes ASU 2016-13. We have determined we qualify for the delay in the required adoption date for this standard. We are evaluating the deferral and have not yet determined if we will early adopt the standard. We have reviewed the accounting standard, selected and substantially completed development of our system, and are in the process of drafting disclosures. Significant implementation matters yet to be addressed include system testing, drafting of accounting policies and designing processes and controls. We are currently unable to estimate the impact on the financial statements.

In February 2016, the Financial Accounting Standards Board issued ASU 2016-02 “Leases.” In July 2018, the Financial Accounting Standards Board issued ASU 2018-11 “Leases (Topic 842): Targeted Improvements.” This guidance is effective for public business entities in its first quarter of 2019 and early adoption is permitted. The guidance modifies the recognition and accounting for lessees and lessors and requires expanded disclosures regarding assumptions used to recognize revenue and expenses related to leases. The guidance includes an optional transition method where an entity is permitted to apply the guidance as of the adoption date and recognize a cumulative-effect adjustment to the opening balance of retained earnings. We adopted this guidance on January 1, 2019. The adoption of this guidance did not have a material impact on our financial condition, results of operations or financial statement disclosures, and had no impact on cash flows.

Note 2 – Loans and Allowance for Credit Losses

Loans consisted of the following (dollars in thousands):

	September 30, 2019		December 31, 2018	
	Amount	Percentage	Amount	Percentage
Long-term agricultural mortgage	\$1,123,756	57.3 %	\$1,100,562	55.6 %
Production and intermediate term	493,151	25.1	536,273	27.0
Agribusiness	203,180	10.3	204,286	10.3
Rural residential real estate	92,357	4.7	92,346	4.7
Rural infrastructure	44,646	2.3	36,640	1.9
Agricultural export finance	5,596	0.3	9,450	0.5
Total loans	<u>\$1,962,686</u>	<u>100.0 %</u>	<u>\$1,979,557</u>	<u>100.0 %</u>

Credit Quality

One credit quality indicator we utilize is the Farm Credit Administration Uniform Loan Classification System that categorizes loans into five categories. The categories are defined as follows:

- acceptable – loans are expected to be fully collectible and represent the highest quality;
- other assets especially mentioned (OAEM) (special mention) – loans are currently collectible but exhibit some potential weakness;
- substandard – loans exhibit some serious weakness in repayment capacity, equity and/or collateral pledged on the loan;
- doubtful – loans exhibit similar weaknesses to substandard assets; however, doubtful assets have additional weaknesses in existing factors, conditions and values that make collection in full highly questionable; and
- loss – loans are considered uncollectible.

We had no loans categorized as loss at September 30, 2019 or December 31, 2018.

The following table shows loans and related accrued interest classified under the Farm Credit Administration Uniform Loan Classification System as a percentage of total loans and related accrued interest receivable by loan type (dollars in thousands):

	As of September 30, 2019						Total Amount
	Acceptable		OAEM		Substandard/Doubtful		
	Amount	%	Amount	%	Amount	%	
Long-term agricultural mortgage	\$1,010,386	88.10%	\$52,404	4.57%	\$84,088	7.33%	\$1,146,878
Production and intermediate term	417,176	82.68%	36,621	7.26%	50,747	10.06%	504,544
Agribusiness	194,325	95.30%	5,276	2.59%	4,314	2.11%	203,915
Rural residential real estate	88,581	95.75%	1,677	1.81%	2,251	2.44%	92,509
Rural infrastructure	43,814	97.93%	927	2.07%	-	-	44,741
Agricultural export finance	5,609	100.00%	-	-	-	-	5,609
Total	\$1,759,891	88.07%	\$96,905	4.85%	\$141,400	7.08%	\$1,998,196

	As of December 31, 2018						Total Amount
	Acceptable		OAEM		Substandard/Doubtful		
	Amount	%	Amount	%	Amount	%	
Long-term agricultural mortgage	\$1,005,589	89.96%	\$38,099	3.41%	\$74,054	6.63%	\$1,117,742
Production and intermediate term	462,120	84.82%	29,200	5.36%	53,474	9.82%	544,794
Agribusiness	198,890	96.89%	2,052	1.00%	4,323	2.11%	205,265
Rural residential real estate	89,218	96.35%	1,374	1.48%	2,008	2.17%	92,600
Rural infrastructure	34,210	93.24%	2,481	6.76%	-	-	36,691
Agricultural export finance	9,471	100.00%	-	-	-	-	9,471
Total	\$1,799,498	89.68%	\$73,206	3.65%	\$133,859	6.67%	\$2,006,563

Delinquency

The following table provides an aging analysis of past due loans and related accrued interest receivable by loan type (in thousands):

As of September 30, 2019	30-89 Days	90 Days or	Total	Not Past Due	Total	90 Days or
	Past Due	More Past Due	Past Due	or Less Than	Loans	More Past Due
				30 Days		and Accruing
				Past Due		
Long-term agricultural mortgage	\$3,505	\$ 3,411	\$6,916	\$1,139,962	\$1,146,878	-
Production and intermediate term	711	1,940	2,651	501,893	504,544	174
Agribusiness	117	76	193	203,722	203,915	-
Rural residential real estate	542	282	824	91,685	92,509	-
Rural infrastructure	-	-	-	44,741	44,741	-
Agricultural export finance	-	-	-	5,609	5,609	-
Total	<u>\$4,875</u>	<u>\$5,709</u>	<u>\$10,584</u>	<u>\$1,987,612</u>	<u>\$1,998,196</u>	<u>\$174</u>

As of December 31, 2018	30-89 Days	90 Days or	Total	Not Past Due	Total	90 Days or
	Past Due	More Past Due	Past Due	or Less Than	Loans	More Past Due
				30 Days		and Accruing
				Past Due		
Long-term agricultural mortgage	\$2,162	\$ 3,636	\$5,798	\$1,111,944	\$1,117,742	\$ -
Production and intermediate term	2,878	1,512	4,390	540,404	544,794	-
Agribusiness	133	77	210	205,055	205,265	-
Rural residential real estate	529	46	575	92,025	92,600	-
Rural infrastructure	-	-	-	36,691	36,691	-
Agricultural export finance	-	-	-	9,471	9,471	-
Total	<u>\$5,702</u>	<u>\$5,271</u>	<u>\$10,973</u>	<u>\$1,995,590</u>	<u>\$2,006,563</u>	<u>-</u>

Risk Loans

Risk loans are loans for which it is probable that all principal and interest will not be collected according to the contractual terms. Accruing loans include principal and interest. The following tables present information concerning risk loans (in thousands):

	As of September 30,	
	2019	2018
Risk loans with specific allowance	<u>\$ 1,895</u>	<u>\$ 1,894</u>
Risk loans without specific allowance	<u>10,797</u>	<u>12,196</u>
Total risk loans	<u>\$12,692</u>	<u>\$14,090</u>
Total specific allowance	<u>\$830</u>	<u>\$595</u>
	For the nine months ended	
	September 30,	
	2019	2018
Interest income recognized on nonaccrual loans	<u>\$117</u>	<u>\$475</u>
Interest income on risk accrual loans	<u>69</u>	<u>79</u>
Interest income recognized on risk loans	<u>\$186</u>	<u>\$554</u>
Average risk loans	<u>\$17,558</u>	<u>\$13,938</u>

At September 30, 2019, there were approximately \$270 thousand in commitments to lend additional funds to customers whose loans were at risk.

Troubled Debt Restructurings

In situations where, for economic or legal reasons related to the borrower's financial difficulties, we grant a concession for other than an insignificant period of time to the borrower that we would not otherwise consider, the related loan is classified as a troubled debt restructuring, also known as a restructured loan. A concession is generally granted in order to minimize economic loss and avoid foreclosure. Concessions vary by program and borrower and may include interest rate reductions, term extensions, payment deferrals, or an acceptance of additional collateral in lieu of payments. In limited circumstances, principal may be forgiven. Loans classified as troubled debt restructurings are considered risk loans. All risk loans are analyzed within our allowance for loan losses. We record a specific allowance to reduce the carrying amount of the restructured loan to the lower of book value or net realizable value of collateral.

The following table presents information regarding troubled debt restructurings that occurred during the period ended September 30 (in thousands):

	2019		2018	
	Premodification Outstanding	Postmodification Outstanding	Premodification Outstanding	Postmodification Outstanding
	Recorded Investment	Recorded Investment	Recorded Investment	Recorded Investment
Production and intermediate term	-	-	\$ 891	\$ 732
Agribusiness	-	-	2,396	2,490
Total	<u>\$-</u>	<u>\$-</u>	<u>\$3,287</u>	<u>\$3,222</u>

Pre-modification outstanding represents the recorded investment just prior to restructuring, and post-modification outstanding represents the recorded investment immediately following the restructuring. The recorded investment is the face amount of the receivable increased or decreased by applicable accrued interest and unamortized premium, discount, finance charges and acquisition costs, and may also reflect a previous direct charge-off of the investment.

There were no troubled debt restructurings that defaulted during the nine months ended September 30, 2019 or September 30, 2018 in which the modification was within twelve months of the respective reporting period.

Troubled debt restructurings outstanding at September 30, 2019, totaled \$4.5 million, of which \$4.4 million were in nonaccrual status. There were \$0.2 million in additional commitments to lend to borrowers whose loans have been modified in a troubled debt restructuring at September 30, 2019.

Allowance for Loan Losses

An analysis of changes in the allowance for credit losses follows (in thousands):

Allowance for loan losses	September 30,	
	2019	2018
Balance at beginning of year	\$8,800	\$6,100
Provision for loan losses	400	2,778
Charge-offs	(322)	(1,628)
Recoveries	222	1,050
Balance at end of quarter	<u>\$9,100</u>	<u>\$8,300</u>

Reserve for unfunded lending commitments	September 30,	
	2019	2018
Balance at beginning of year	\$700	\$700
Addition of unfunded lending commitments	100	100
Balance at end of quarter	<u>\$800</u>	<u>\$800</u>

We recorded a \$0.5 million provision for credit losses (net of provision for loan losses and unfunded lending commitments) for the first nine months of 2019, as compared with a \$2.9 million provision during the first nine months of 2018. The allowance for the grain portfolio held steady as additional credit deterioration was offset by existing classified accounts reducing volume and specific reserves. The portfolio did experience some slight credit deterioration in the cow/calf and renewable fuels industries. In 2018 the credit deterioration was more isolated to the grain portfolio. Net charge-offs for the first nine months of 2019 were \$100 thousand compared to net charge-offs of \$578 thousand in the same period a year ago.

The allowance for loan losses is an estimate of losses on loans in our portfolio as of the financial statement date. We determine the appropriate level of allowance for loan losses based on periodic evaluation of factors such as loan loss history, portfolio quality, estimated collateral values, and current economic and environmental conditions.

Note 3 – Investment in Rural Business Investment Company

We and other Farm Credit System institutions are among the limited partners invested in a Rural Business Investment Company (RBIC). RBIC's facilitate equity and debt investments in rural and agriculture-related businesses that create growth and job opportunities in rural America. Our current total commitment is \$5 million with a commitment end date of September 2024.

Note 4 – Fair Value Measurements

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date in the principal or most advantageous market for the asset or liability. Accounting guidance also establishes a fair value hierarchy, with three levels of inputs that may be used to measure fair value. Refer to Note 2 in our 2018 Annual Report for a more complete description of the three input levels.

We did not have any assets or liabilities measured at fair value on a recurring basis at September 30, 2019, or December 31, 2018. We may be required, from time to time, to measure certain assets at fair value on a non-recurring basis. Information on assets measured at fair value on a non-recurring basis is as follows (in thousands):

As of September 30, 2019	<u>Fair Value Measurement Using</u>			Total
	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Fair Value</u>
Loans	-	-	\$1,238	\$1,238
Other property owned	-	-	\$300	\$300

As of December 31, 2018	<u>Fair Value Measurement Using</u>			Total
	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Fair Value</u>
Loans	-	-	\$723	\$723
Other property owned	-	-	\$300	\$300

Impaired loans: Represents the carrying amount and related write-downs of loans which were evaluated for individual impairment based on the appraised value of the underlying collateral. When the value of the collateral, less estimated costs to sell, is less than the principal balance of the loan, a specific reserve is established. Costs to sell represent transaction costs and are not included as a component of the asset's fair value. If the process uses observable market-based information, they fall under Level 2. If the process requires significant input based on management's knowledge of and judgment about current market conditions, specific issues relating to the collateral and other matters, they fall under Level 3.

Other property owned: Represents the fair value and related losses of foreclosed assets that were measured at fair value based on the collateral value, which is generally determined using appraisals, or other indications based on sales of similar properties. Costs to sell represent transaction costs and are not included as a component of the asset's fair value. If the process requires significant input based on management's knowledge of and judgment about current market conditions, specific issues relating to the collateral and other matters, they fall under Level 3.

Note 5- Commitments and Contingencies

In the normal course of business, we have various contingent liabilities and commitments outstanding, primarily commitments to extend credit, which may not be reflected in the accompanying consolidated financial statements. We do not anticipate any material losses because of these contingencies or commitments.

From time to time, we may be named as a defendant in certain lawsuits or legal actions in the normal course of business. At the date of these consolidated financial statements, we were not aware of any such actions that would have a material impact on our financial condition. However, such actions could arise in the future.

Note 6- Subsequent Events

We have evaluated subsequent events through October 31, 2019 which is the date the financial statements were available to be issued. There have been no material subsequent events that would require recognition in our Quarterly Report or disclosure in the Notes to Consolidated Financial Statements.